

Capabilities Statement

About Trimark Associates

Trimark delivers technology-based solutions for monitoring and controlling electric power facilities. We configure and install Advanced Metering Infrastructure (AMI) and solar photovoltaic (PV) SCADA systems. Our system currently monitors 6.5 GW of production at 170 utility-scale solar plants.

On GSA Advantage, Trimark offers five (5) different electric meters in fully configured enclosures. Our GSA Schedule also contains a complete SCADA package that includes dual servers, metering, telemetry, meteorological instrumentation and a year of Software as a Service (SaaS) hosted Vantage dashboard access.

Core Competencies

- Designing and implementing complex electric metering systems
- Secure data network communication via wired or wireless media
- System integration, configuration, and commissioning services
- Data acquisition systems (DAS) and Software as a Service (SaaS)
- SCADA systems for PV solar, battery storage, and microgrid control

Performance History

Edwards Air Force Base

Provided a SCADA system for 4 MW of PV power production in a subcontract with Onyx Renewable Partners. Designed and installed a data monitoring/reporting system for a mesh radio network, which collects and transmits data from 378 homes and utility-scale PV sites to Southern California Edison. \$500,000 contract value. (2017)

U.S. Navy MIDLANT Advanced Metering Infrastructure (AMI) Project

Designed, assembled, tested, and installed 1,500 AMI meters at main base, as well as 1,300 sub-meters on Navy piers. Delivered 1,300 network panels with radios, switches, and secure systems. DAS supported 2,800 electric meters, 400 steam meters, and 500 water, sewer, and gas meters in 14 states. \$6.6 million contract value. (2015)

Department of Energy and Sandia Labs

Federally-funded smart grid demonstration project. Provided engineering and systems integration services to deliver synchronized meter and power production data for the Public Service Company of New Mexico's utility-scale energy storage project.

Trimark Differentiators

- World's number one provider for PV monitoring at 170 utility-scale power plants
- Turnkey solutions for start-up design, commissioning, operations and maintenance
- Coordination of multiple energy resources to act as a single power producing unit
- Visibility and controls through mobile and desktop dashboard monitoring

03FAC Facilities Maintenance and Management

GSA Schedule Contract

GS-21F-001HA

SINs

871-204 Metering Services

871-205 Energy Program Support Services

871-211 Energy Consulting Services

871-100 Ancillary Supplies/Services

– Axiom PV Monitoring

– Meter Cabinet Systems

– SCADA System

03FAC-500 Order Level Materials

NAICS Codes

Small Business

221114 Solar Electric Power Generation

237130 Power & Communication Line & Related Structures Construction

334515 Energy Measuring Equipment, Electrical, Manufacturing

541690 Energy Consulting Services

DUNS: 003023392

CAGE: 1VWE7

Certifications

State of California Small Business

C-10 Electrical Contractor

UL 508A Listed Fabrication Shop

Contacts

Joe Grimes

805.729.1524

jgrimes@trimarkassoc.com

Kathryn Wright

757.855.1040 ext. 5030

kwright@trimarkassoc.com

Trimark Associates, Inc.

2365 Iron Point Road, Suite 100

Folsom, CA 95630

916.357.5970

2500 Alameda Avenue, Suite 117

Norfolk, VA 23513

757.855.1040

www.TrimarkAssoc.com

