Trimark Overview

Trimark: A Leading Provider of Utility-Scale Photovoltaic Products and Services

- SCADA plant management
- Battery Energy Storage Systems (BESS)
- Complex revenue metering and meter data management
- CAISO/ISO compliance
- Meteorological instrumentation and data loggers
- CAISO Remote Intelligent Gateways (RIGs) and data gateways
- Networking equipment
- Commercial & industrial (C&I) monitoring systems
- Comprehensive maintenance and engineering services

Trimark delivers industry-leading utility-scale PV solutions that optimize power generation, maximize revenue, and meet regulatory requirements.

By deploying timely, end-to-end solutions that help our clients achieve mission-critical milestones and meet business and operational imperatives, we have earned the trust of independent power producers, large energy users, and public utilities alike.

Trimark offers fully integrated portfolio, ranging from hardware and software products to field installation, integration, testing, and ongoing maintenance. Through this, we help our clients streamline their operations and proactively solve issues. Moreover, by constantly improving and enhancing our products, we provide our clients with innovative solutions for real-time monitoring and control. This enables them to effectively manage their sites and meet their strategic business objectives.

At A Glance

- Founded in 2000 by Mark Morosky
- Continuous profitable operations
- Over 75 employees in California and Virginia
- Control, monitor, and meter more than 45,000 MW in over 30 states
- Manage over $1 billion in revenue meter settlement data
- 350+ maintenance and service agreements
- NEC Qualified Distributed Storage Solution (DSS®) Partner
- Campbell Scientific Partner

Trimark helps companies connect to the electric grid so they can sell energy. We provide the tools power providers need to monitor, measure, and control their operations. This in turn ensures grid stability and maximizes power production, resulting in increased revenue.

Markets and Products

- Work with EPCs, developers, resource owners, system operators, CAISO/ISOs, utilities, power agencies, local regulating authorities, and government contractors throughout the U.S. and Canada
- Turnkey products and services that control, measure, and manage all aspects of power production and energy storage, enabling operational excellence, safety, and grid stability for the electric energy industry

Licenses and Certifications

- CA licensed C-10 Electrical Contractor #816159
- California Independent System Operator (CAISO) Certified Meter Technicians and Inspectors
- CAISO Third-Party RIG Engineering Firm
- CAISO Meter Data Management Agent (MDMA)
- U.L. 508A Enclosed Industrial Control Panel Shops

Acknowledgements

- Top 25 Engineering Companies List, *Sacramento Business Journal,* 2016, 2017, 2018
- Top 25 Clean/Renewable Energy Companies List, Sacramento Business Journal, *Sacramento Business Journal*, 2019
- World's top-ranked monitoring software vendor for utility-scale PV plants per GTM Research & SOLICHAMBA's 2017 Global PV Monitoring Report

Trimark Advantages

Extensive Experience

- Solar, wind, geothermal, natural gas, hydroelectric, and storage solutions
- Projects ranging from 500 kW to 2.3 GW

End-to-End Turnkey Solutions

- Integrated product offerings for a one stop solution
- Eliminates the need for multiple vendors
- Provides solutions that meet regulatory compliance

Proven Platform

- World's top ranked monitoring software vendor for utility-scale PV plants per GTM Research & SOLICHAMBA'S 2017 Global PV Monitoring Report
- Over 250 utility-scale PV projects
- Over 260 Trimark Remote Intelligent Gateways (RIGs) installed
- Trimark Data Gateway (TDG) is the #1 data telemetry solution in California

Unbeatable Team

- Former utility staff with extensive experience
- Dedicated, certified Project Management Professionals (PMP) to successfully guide your projects
- CAISO certified RIG and meter inspectors

Nonstop Support

- Comprehensive support services for equipment maintenance, performance management, site monitoring, data management, and more
- 24/7 monitoring and emergency support

Management Team

Our management team boasts a wide range of experience, from electrical generation, site control, construction, and design to grid operation, compliance, and operational management.

Mark Morosky, President and Founder

- 40+ years of experience in the electric utility arena
- Management positons at Sacramento Municipal Utility District (SMUD) and CAISO
- Established CAISO's metering group and Business Practices, most of which as still in place
- BS in Business Economics, University of California, Santa Barbara

Dean F. Schoeder, Chief Marketing Officer

- 40+ years of experience in complex control system, instrumentation, SCADA, and electrical projects
- 18 years in management positions at Westin Engineering
- BSEE, North Dakota State University, Fargo, North Dakota

Jae Kim, Vice President of Operations

- 29 years of experience with control, instrumentation, security, and electrical systems for automation of complex processes
- Expert operations and engineering oversight, including project management, specifications, and design
- BSEE, California State University, Northridge

Bora Akyol, Vice President of Technology and Development

- 23 years of experience in engineering leadership roles, including product development and network security
- Holds over 20 patents on numerous networking/security technologies
- BSEE, Bilkent University, Ankara, Turkey
- MSEE/Ph.D. EE, Stanford University

Trimark Associates, Inc.
2365 Iron Point Road, Suite 100, Folsom, CA 95630
2500 Almeda Avenue, Suite 117, Norfolk, VA 23513
www.TrimarkAssoc.com | info@TrimarkAssoc.com | 916.357.5970

SCADA | Metering | Energy Storage | Technical Support

©2019 Trimark Associates, Inc. Trimark is a trademark of Trimark Associates, Inc.